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13                   UNITED STATES DISTRICT COURT  
14                   WESTERN DISTRICT OF WASHINGTON  
15                   AT SEATTLE

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17                   PACIFIC BIOSCIENCE  
18                   LABORATORIES, INC., a Washington  
19                   corporation,

20                   Plaintiff,

21                   v.

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23                   KOREAN BEAUTY CO., LTD., a Korean  
24                   corporation,

25                   Defendant.

26                   No.

27                   COMPLAINT FOR PATENT  
28                   INFRINGEMENT

29                   **JURY DEMAND**

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32                   Plaintiff Pacific Bioscience Laboratories, Inc. (“PBL”), for its Complaint for Patent  
33                   Infringement against Defendant Korean Beauty Co., Ltd., (“Korean Beauty”), hereby alleges, by  
34                   and through its attorney, on personal knowledge as to its own actions and on information and  
35                   belief as to the actions of others, as follows:

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37                   **I.         INTRODUCTION**

38                   1.         Plaintiff PBL dramatically changed the market for skin cleansing products when  
39                   it introduced its innovative Clarisonic Sonic Skin Cleansing System (the “Clarisonic System”) in  
40                   2004. The Clarisonic System employs motion and forces at sonic frequencies to cleanse, soften,  
41                   and smooth skin.

1           2. Prior to the introduction of the Clarisonic System, there were no sonic facial  
 2           cleansing devices on the market. PBL created today's market for such products.  
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6           3. The Clarisonic System has been an enormous success and has achieved national  
 7           recognition and awards. In 2010, PBL was named one of Inc. 500's Fastest Growing Private  
 8           Companies.  
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11          4. PBL received broad protection for its innovations, including utility and design  
 12          patents. However, PBL's innovations have been the subject of widespread imitation by others,  
 13          who have attempted to capitalize on PBL's success.  
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16          5. Defendant Korean Beauty is one such imitator. After seeing PBL's success,  
 17          Korean Beauty introduced its Korean Beauty facial cleansing brush head system ("Korean  
 18          Beauty Brush Head System"). Korean Beauty has made the Korean Beauty Brush Head System  
 19          work like PBL's products, thereby infringing PBL's patent.  
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22          6. Korean Beauty sells or has sold the Korean Beauty Brush Head System  
 23          throughout the United States at least through Amazon.com, <http://www.amazon.com/Korean-Beauty-Cleansing-Foundation-Batteries/dp/B00HMHI3AS>.  
 24  
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26          7. PBL seeks to stop Korean Beauty's infringing conduct and obtain compensation  
 27          for the violations that have occurred thus far.  
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## 30           **II. PARTIES**

31          8. Plaintiff PBL is a Washington corporation incorporated in January 2001, with its  
 32          principal place of business at 17275 NE 67th Court, Redmond, WA 98052.  
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35          9. In December 2011, PBL was acquired by L'Oréal S.A., a French société anonyme  
 36          ("L'Oréal"). L'Oréal is the owner, and PBL is the exclusive U.S. licensee with the right, inter  
 37          alia, to bring suit, of protectable patent rights as described herein.  
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40          10. On information and belief, Korean Beauty Co., Ltd., is a corporation organized  
 41          and existing under the laws of Korea with its principal place of business at 10 F, Pluszone Bldg  
 42          700, Deungchon-Dong, Gangseo-Gu, Seoul, Korea.  
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 44

45  
 46           **Perkins Coie LLP**  
 47           1201 Third Avenue, Suite 4900  
 48           Seattle, WA 98101-3099  
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11. On information and belief, Korean Beauty manufactures, markets, and sells electric skin care devices under the name Korean Beauty.

### **III. JURISDICTION AND VENUE**

12. This case arises under the patent laws of the United States, 35 U.S.C. § 101 et seq.

13. The Court has subject matter jurisdiction over this case pursuant to 28 U.S.C. §§ 1331, 1332, and 1338.

14. PBL has its principal place of business in this District, and makes its Clarisonic devices available for sale in this District.

15. This Court has personal jurisdiction over Korean Beauty because, on information and belief, Korean Beauty has committed and continues to commit the acts violating PBL's intellectual property described herein within the State of Washington, including in this District, and places infringing products into the stream of commerce, with the knowledge or understanding that such products are sold in the State of Washington, including in this District.

16. Venue is proper in this District pursuant to 28 U.S.C. § 1331, 28 U.S.C. § 1332, and 28 U.S.C. § 1333 because, *inter alia*, PBL's principal place of business is within this District and PBL suffered harm in this District, because a substantial part of the events giving rise to the claims against Korean Beauty occurred and are occurring in this District, and because Korean Beauty transacts business within this District and offers for sale in this District products that infringe PBL's intellectual property.

#### IV. BACKGROUND

17. Since the early 2000s, PBL has designed, developed, manufactured, marketed, and sold in the United States (and worldwide) its innovative Clarisonic System, which is a line of skin care products including a number of Sonic Cleansing Brushes and accessories, the Clarisonic Opal® Sonic Infusion System, and targeted treatment solutions. Examples of Clarisonic products are pictured below:

**COMPLAINT FOR PATENT INFRINGEMENT – 3**  
116576-8901/LEGAL125868043.1

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18. The Clarisonic System was developed by PBL over many years at great expense and effort and represents a breakthrough in devices and methods for treatment of early stage acne and for effective cleansing of skin. Those devices and methods employ motion and forces at sonic frequencies to cleanse, soften, and smooth skin. They alleviate clogged pores and remove debris from skin more gently and effectively than alternative devices or methods, such as manual cleansing.

19. The innovations embodied in the Clarisonic System are protected by numerous United States and foreign intellectual property rights, including rights deriving from patents.

20. Prior to the introduction of the Clarisonic System, there were no sonic facial cleansing devices on the market. Indeed, before development of the Clarisonic System, no market existed for sonic skin care devices. PBL expended considerable resources to create the sonic skin care market and to educate the public regarding facial cleansing, as well as to market its sonic facial cleansing devices.

21. Since its introduction, the Clarisonic System has become widely acclaimed by professionals and consumers, and has garnered many media awards from sources such as authoritative magazines in the beauty industry, Oprah's Favorite Things in 2007 on the Oprah

Winfrey Show, Best of Sephora in 2007 and 2008, and QVC Customer Choice in 2008, 2009, and 2010.

22. The success of the Clarisonic System has spurred a large number of imitations, such as the Korean Beauty Brush Head System, pictured below.



## V. PBL'S PATENT

U.S. Patent No. 7,320,691

23. U.S. Patent No. 7,320,691 ("the '691 patent") issued on January 22, 2008, and is entitled "Apparatus and Method for Acoustic/Mechanical Treatment of Early Stage Acne." The inventors are Kenneth A. Pilcher, David Giuliani, and Stephen M. Meginniss.

24. A copy of the '691 patent is attached as Exhibit 1.

25. PBL is the exclusive licensee having all substantial rights in and to the '691 patent, with the rights to bring enforcement actions for past, present and future infringement and to collect damages for past infringement.

26. The '691 patent has been reexamined pursuant to Reexamination Request Nos. 90/009,797 and 90/011,343. The patentability of all of the originally issued claims 1-52 of the '691 patent was confirmed pursuant to these reexamination requests, and claims 53-64 were added. A reexamination certificate issued on September 20, 2011. *See* Exhibit 1.

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27. The '691 patent is valid, enforceable, and currently in full force and effect.

## **CLAIM I – INFRINGEMENT OF THE '691 PATENT**

28. PBL hereby incorporates and realleges Paragraphs 1 - 27 as if fully set forth herein.

29. Korean Beauty has been and/or is directly infringing one or more claims of the '691 patent pursuant to 35 U.S.C. § 271(a), literally or under the doctrine of equivalents, by making, using, offering to sell, and/or selling in the United States and/or importing into the United States, products, devices, or systems that are covered by the '691 patent, including the Korean Beauty Brush Head System.

30. PBL has consistently and continuously marked its products with the '691 patent number pursuant to 35 U.S.C. § 287 and has provided constructive notice of the '691 patent. PBL seeks monetary and all other damages permitted by statute.

31. Korean Beauty's infringement of the '691 patent has been and will continue to be willful and deliberate, by making, using, offering to sell, and/or selling in the United States and/or importing into the United States, infringing devices despite that such actions constitute infringement and despite being at least on constructive notice that its actions constitute infringement.

32. Korean Beauty's infringement of the '691 patent has caused and will continue to cause PBL substantial and irreparable injury, for which PBL is entitled to all of the relief provided by 35 U.S.C. §§ 281, 283, 284, and 285, including but not limited to injunctive relief, compensatory damages not less than the amount of a reasonable royalty, interest, costs, enhanced damages, and reasonable attorney's fees, as the court deems just and appropriate.

## VI. DEMAND FOR JURY TRIAL

Pursuant to Rule 38 of the Federal Rules of Civil Procedure, PBL respectfully requests a trial by jury of all issues properly triable by jury.

**COMPLAINT FOR PATENT INFRINGEMENT – 6**  
116576-8901/LEGAL125868043.1

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2                   **VII. PRAYER FOR RELIEF**  
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5                   WHEREFORE, PBL prays for relief, as follows:  
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8                   A.       A judgment that Korean Beauty has infringed one or more claims of the '691  
9 patent;  
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12                   B.       An order and judgment preliminarily and permanently enjoining Korean Beauty  
13 and its officers, directors, agents, servants, employees, affiliates, attorneys, and all others acting  
14 in privity or in concert with them, and their investors, partners, parents, subsidiaries, divisions,  
15 successors, and assigns, from further acts of infringement of PBL's asserted patent;  
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18                   C.       A judgment awarding PBL all damages adequate to compensate for Korean  
19 Beauty's infringement of PBL's asserted patent, and in no event less than a reasonable royalty  
20 for Korean Beauty's acts of infringement, including all pre-judgment and post-judgment interest  
21 at the maximum rate permitted by law;  
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24                   D.       A judgment declaring that Korean Beauty's infringement of the asserted patent  
25 has been willful and deliberate;  
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28                   E.       A judgment awarding PBL all damages, including treble damages, as a result of  
29 Korean Beauty's willful and deliberate infringement of the asserted patent, pursuant to 35 U.S.C.  
30 § 284, together with pre-judgment and post-judgment interest;  
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33                   F.       A judgment declaring that this case is exceptional and awarding PBL its expenses,  
34 costs, and attorney's fees in accordance with 35 U.S.C. §§ 284 and 285 and Rule 54(d) of the  
35 Federal Rules of Civil Procedure; and  
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38                   G.       Such other and further relief as the Court deems just and proper.  
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2 DATED: May 1, 2015.  
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Respectfully submitted,

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